

Business of the Month

Neighborhood Network Services

Photos provided by Sandy Wolfe

"**M**any people know The Wolfe Team from their reality company that has been in Canyon Creek for years. But in 1997, Sandy launched a networking group that is going strong today. Each month, this group gets together to share leads, stories and talk, well about our neighborhood. *Canyon Creek Life* has been part of this group for over a year now and the friendships that have been built are strong. Enjoy learning more about Neighborhood Network Services."

What is your name and the name of your business?

Sandy and Jeffrey Wolfe. The name of the business is Neighborhood Network Services.

How long have you been in business?

The group was formed in 1997.

Tell us about your business (what do you do, where do you do it, etc).

It is a networking and referral group of approximately 30 different businesses that exchange business information, ideas, and support. Membership is by invitation only and one vendor per industry or category. We meet at Canyon Creek Country Club on the third Wednesday of each month for a breakfast meeting. At this meeting, we share referrals that have been given or received,

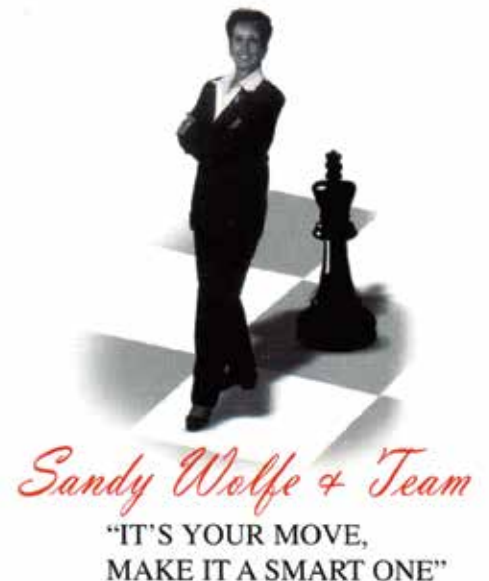
have a program by a member, and discuss any work-related issues to see how other members might be able to help. The membership term begins September 1st and ends August 31st of every year.

What inspired you to do what you do?

Clients, friends, and other realtors were asking for business referrals, so we put together the networking group now called NNS (Neighborhood Network Services).

Tells us a favorite story or two about your business.

I've been a member of Neighborhood Network Services for ___ years! When I joined, I didn't have a real need to "network", but just wanted to meet more people in the neighborhood. After a few meetings, it was clear to me that this group



would become my friends, not just acquaintances. The bonus would be all of the fine services that each member company provides. Over the years, I have hired almost every company that was ever in the networking group! And the results were always superior! How many times did you need

a realtor, or a plumber, or a landscape designer/contractor and dread the beating of having to research several firms before just hiring one of them because you gave up? With this group, the decisions are always easy AND correct! What a fantastic group of people!

Testimony of Roger W. Burns
(RWB | Consulting | CFO)

"I have been a member of the Canyon Creek Neighborhood referral group for quite a few years. I have used many of the services offered and referred many more. Without exception, the service and products have been excellent and the owners of the businesses a pleasure to deal with. This alone makes participating in the group worthwhile. However, in addition, my business has benefited tremendously with

sales that would never have come to us except through the group. Premier Diamonds only gets clients through referrals so the loyalty of the group and the quality of the clients it sends has been paramount. I have been blessed, personally and my business professionally, by being associated with Sandy Wolfe and the network association."

- Andy Feist of Premier Diamonds

Share with us a funny or awesome story of living in Canyon Creek.

We have had held golf tournaments in the past for network members at Canyon Creek Country Club to help everyone get out of the "business" mode and to have some fun getting to know one another in a different environment.



Anything else you'd love for your neighbors to know about your business or you?

Networking is a wonderful way to add value to your business. It can enable you to build an additional sales force that gives you high-quality referrals. Our members are optimistic, positive, and great morale boosters for each other. When a member provides a referral, we can trust that the client or customer will be well taken care of by that member. We know that there are larger networking groups out there, but some of them have different agendas and criteria for their membership. Our networking group, NNS, is one of a kind. The NNS pledge is: "All members have individually signed an agreement to provide quality service and products to homeowners for fair prices. These reliable service providers will work professionally to earn your return business and referrals."

THE NEIGHBORHOOD NETWORK

- BLOOMING VISTAS
- BUG ZONE, INC
- CANYON CREEK ALLSTATE
- CHICAGO TITLE
- CONSERVA IRRIGATION
- DFW ELECTRIC GROUP, LLC
- ETCHUS
- FAIR LEASE
- FULL HOUSE MOVING
- HARRIETT MARTIN ESTATE SALES
- HOBERT POOLS
- HYPERLOCAL MEDIA SOLUTIONS
- KELLER WILLIAMS CENTRAL 75
- KM PHOTO STUDIO
- PLATFORM CONSTRUCTION
- PRAGER & MILLER, P.C.
- PREMIER DIAMONDS, INC.
- PRIME IT DFW
- PRIME LENDING - THE RASKIN TEAM
- RESOLUTION AUDIO VIDEO
- RICHARDSON WASH AND STAIN
- RONALD J. POFF, PC - Ronald J. Po., CPA and Brian A. Po., CPA
- RWB CONSULTING CFO
- S&S TREE SERVICE
- SHERRELL AIR CONDITIONING & HEATING, INC
- SWEET FIREFLY
- TEXAS BANK AND TRUST
- THE UPS STORE CANYON CREEK SHOPPING CENTER
- WATSON FAMILY DENTISTRY
- WELLS FARGO ADVISORS, LLC
- YOGA CHIKITSA